



Project Collaboration Toolkit

“Enhancing Project Performance Through Collaboration”

CE – “Major Projects - Driving Long Term Value Through Collaborative Procurement”

Webinar 6th May 2020

www.ecitb.org.uk/professional-management-training/project-collaboration-toolkit/



Project Collaboration Toolkit Learning to Date

2016



- Four years – working with pilot projects and supporting other projects in Toolkit implementation
- Performance improvement and benefits in evidence

2020



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What We Have Learnt (1)

1



Trusting, collaborative project relationships deliver significant benefits:

- Many sound collaborative relationships existed before the Project Collaboration Toolkit was launched
- Reduced lead times (**Callater Field Development**)
- Integrated team building (**Brent Bravo Decommissioning**)
- Opportunities for schedule and cost reduction from improved project work efficiency

2



Collaboration doesn't just happen - dedicated effort and time are needed:

- Collaboration is about people and behaviour
- Contact time needed for building the right relationships and alignment to project goals
- “Working Together” initiative (**BP Miller Decommissioning**)

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What We Have Learnt (2)

3



Contracts and project organisations based on risk / benefit sharing support collaboration:

- Project alliances (CNOOC Buzzard Phase II)
- Transactional style contracts have their place but don't support aligned, collaborative behaviours
- Although project collaboration trends are encouraging, contracting strategies are generally stuck in tradition

4



General Learning

- Project collaboration is not merely beneficial to upstream oil and gas:
 - Can also be of benefit to midstream and downstream projects
 - Also applicable to engineering construction projects in other industry sectors (a PCT Edition 2 aim)
- Applicable across the full spectrum of project size, value, complexity and scope

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Early Conclusions

- Project performance can be improved through collaborative delivery strategies
- Momentum is building, but still early days!
- There is a growing group of “Champions for Collaboration” across the oil & gas sector – this is critically important to a permanent change in project culture
- **Present circumstances – the critical project collaboration imperative!**