

Procuring for Productivity

'Transforming Procurement to become the Enabler'

#CE Nuclear Productivity Series

Volume 4

Changing the way we think

- Building on the work of project 13 a more outcome focused specs
- Incentivisation against programme achievement/improvement
- An engagement process that does not engender a 'win at all costs' mentality, whilst enabling contractors to earn a fair margin
- An approach that provides visibility and the ability to forward plan resource engagement and training
- A collaborative process where the supply chain partners have the responsibility to manage and match capability/capacity to decide best athlete(s) for the job

Contracting Models

- Target Value Design at the earliest conceptual stages of a project
- Use 'Super ECI' with supply chain experts to establish if there actually is a sustainable, validated Business Case
- Integrated Form of Agreement (IFOA) a multi-party alliance with an Incentive Compensation Layer

Supporting project delivery

- Integration with 'Digital Modelling' - output into a procurement plan similar to ERP in a factory
- Lean Integrated Project Delivery (LIPD) with supply chain partners working together to optimise programme delivery
- 'Last Planner' methodology fully utilised

Organisational Configuration

- Procurement must be central to the organisation and not just the vehicle to getting the invoice paid
- Project/programme strategy and procurement strategy are fully aligned to drive in the same direction
- Be proactive and propagate collaborative ideas and actions with internal customers and supply chain

Continuous Improvement

- The need to train our graduates appropriately in the Acquisition of major infrastructure programmes
- The requirement for new Public Contract regulations that support a much more productivity focused approach
- Education & Development of future procurement leaders is progressive

What next?

- Prescribing/Mandating the use of the PFV tool
- Champions and Disciples to pick up the mantle
- Choose some pilot projects to try some of these things out on
- Formulating Training Education material for our procurers of the future
- Small, incremental improvements will get us there!