

Major Benefits to date(Client perspective)



All of the points noted below give a level of value not present in traditional ‘one off’ / ‘lowest cost wins’ procured projects.

1. Savings on tendering / procurement costs for individual schemes within the Framework programme.

For example, on an individual £1m project procured traditionally, a fee in the region of £10k would be incurred by the client in connection with the tendering process. This would represent a saving per project; the only tendering being undertaken being in appointing the Framework partners at the outset.

2. Time savings on programmes.

There are a number of sub-issues here:

Tendering process for individual schemes removed.

Joined up work of the whole partnered team working ‘in parallel’ rather than ‘in series’, particularly at the early feasibility / scheme development stages.

The presence of the constructors and their suppliers at the design ‘front end’ gives a real ‘buildability’ input, one aspect of which is time efficiency.

The time saving benefits not only give cost benefit to the individual scheme, but also speed up the overall capital programme delivery which in turn means more effective and efficient spending of the capital programme.

Taking into account both pre-construction and construction programme time, there is approximately a 15% time saving i.e. 2months per year of programme.

3. Lessons learned rolled forward within the delivery team.

Lessons learned by the whole team from each scheme can be rolled forward into subsequent projects which are being delivered by that same team.

4. Benefits of Performance Management Systems.

There are eight KPIs which are an integral part of the Framework partnership process. They provided management information which enables the client to

make informed decisions regarding the future allocation of work to the constructor partners based on track record, capacity, and present ability to deliver.

5. Added Value – Benefits derived from the Framework that are not easily measured.

The Framework has taken us to a place that we could not envisage. Having a full project team working together from the outset has meant that the project is understood far better as an entity (client, consultants and contractors all ‘working’ the project from a common viewpoint) and this gives a project a more robust foundation which means that the chance of a ‘better (best) value’ outcome is extremely high.

The above means that the Framework Partners are working in an environment of collaboration, commitment, confidence, and continuity of work (4 Cs of ‘Added Value’)