

		Framework officers	Council members	Regulatory officers: legal, finance & audit	Clients and users	Framework service delivery team	Supply chain
Deciding	Demonstrating the need	Need a Framework?	Awareness event	Procurement strategy	Know your market?	Consultation and commitment	Market day WHAT?
	Seeking approval	Business case		Business case presentation			Market day WHY?

Before you go on... Are the **OBJECTIVES** Clear? Is everyone **COMMITTED**?
Are you **RESOURCED** to deliver?

Setting up	Preparing the papers	OJEU Notice QBS procedure	Update	Check with legal, audit and finance	Workshop Objectives & definitions	
	Pre-qualifying	Place OJEU Notice Facilitate pre-qualifying process			Pre-qualification questionnaire (PQQ)	Expression of interest Market day HOW? Response to PQQ
	Short-listing	Facilitate short-listing process			Assess PQQs	Feedback
	Negotiating	Facilitate negotiation process ITN			Select by quality criteria	Response to ITN Presentation Negotiations
	Appointing	Select framework contractor(s)		Framework protocol		Feedback Partnering development workshop

Before you go on... Is the **TEAM** ready to run projects?

