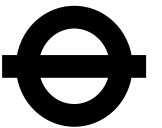


CE Procurement Theme Group Early Thoughts

Charles Mills



- **What?**

- *Procurement is the process by which resources (goods and services) required by a project are acquired. It includes development of the procurement strategy, preparation of contracts, selection and acquisition of suppliers and management of the contracts. APM BoK*

- **Why?**

- *What is more fundamental to construction?*



Terms of Reference

Purpose

- A community of interest to share ideas and learning within the group
- An influencer via thought leadership
- A source of guidance and advice to other CE members

Scope

- How do we procure for value not tender price?
- Working with the EU regulations
- Case studies
 - Innovative approaches
 - Good practice
- Intelligent client
- Procurement further down the supply chain
- Procuring for social value



What Have We Done?

- **Case Studies**
 - ICE on Bank and Bakerloo Line
 - Stake on station upgrades
- **Engagement with IUK and Cabinet Office**
 - Where can we add value to their initiatives
- **Discussions**
 - Constraints on procurement for value
 - Low bid awards
 - The problem is contracting!



What Next?

- **More engagement with contractors**
- **More engagement with the regions**
- **Support IUK and Cabinet Office**
- **Procuring for social value**
 - Sub-group out of Yorkshire
- **Publications and blogs**



Other Thoughts

- Not a talking shop but.....
 - Incubator for ideas
 - Mutual help group
- Bad practice to be addressed
 - Client exploitations
 - Lower tier lack of sophistication
- Contract term issues
 - E.g. The programme under NEC



ITS UP TO THE MEMBERS

